

Contents

<i>Abbreviations</i>	<i>page xi</i>
<i>Preface</i>	<i>xiii</i>
I Preliminaries	1
1 Introduction	3
2 Institutions and Transactions	29
II Institutions as Systems in Equilibria	55
3 Private-Order Contract Enforcement Institutions: The Maghribi Traders' Coalition	58
4 Securing Property Rights from the Grabbing Hand of the State: The Merchant Guild	91
5 Endogenous Institutions and Game-Theoretic Analysis	124
III Institutional Dynamics as a Historical Process	153
6 A Theory of Endogenous Institutional Change	158
7 Institutional Trajectories: How Past Institutions Affect Current Ones	187
8 Building a State: Genoa's Rise and Fall	217
9 On the Origin of Distinct Institutional Trajectories: Cultural Beliefs and the Organization of Society	269
IV The Empirical Method of Comparative and Historical Institutional Analysis	305
10 The Institutional Foundations of Impersonal Exchange	309
11 Interactive, Context-Specific Analysis	350

Contents

V	Concluding Comments	377
12	Institutions, History, and Development	379
Appendixes		
A	A Primer in Game Theory	407
B	Is Homo Sociologicus Strategic?	421
C	The Role of Theory: Reputation-Based Private-Order Institutions	428
	<i>References</i>	453
	<i>Index</i>	489